



Garbage & Recycling Advisory Committee

2024 Rate Review Findings

Erin Stein, Interim Manager Solid Waste & Recycling





### Rate review background

#### Rate review is conducted on an annual basis

- Goal: Ensure community members are charged reasonable, fair and just rates for garbage & recycling collection services
- Purpose: Review programmatic and financial data submitted by all certificated haulers for accuracy and assessment of trends/industry impacts
- **Desired outcome**: Ensure the financial health of the collection system and adjust rates to target a Return on Revenue.





#### County conducts annual rate reviews

# Annual review of detailed financial information and the collection company's allocations of costs is required

- County provided Detailed Cost Report template
- Data collected is related to wages, labor, finances, equipment, customer accounts, and operational expenses
  - Direct cost –are expenses the company can easily connect or trace to a specific product or service
  - Indirect cost "shared" costs such as office space, or operational cost and equipment used in multiple jurisdictions



### County authority to set collection rates

#### **Authority established in County Code:**

 Section 8.04.330 provides that increases or decreases in the rates shall not be made by the board unless the board finds that the increase or decrease is based upon an increase or decrease in the cost of doing business or an increased cost of additional, better or more comprehensive service.



#### Cost of service model

#### Return on Revenue (ROR) methodology is utilized

Revenues – Expenses = Profit

Profit/Revenues = Return on Revenue

**Current target 10% ROR** 





## Rate Comparison by Jurisdiction

Residential Garbage Rates**													
Container Size & Service	Washington County (Urban)*	Washington County (Rural)*	Clackamas County (Urban)	<u>Clackamas</u> <u>County (Rural)</u>	<u>Beaverton</u>	<u>Gresham</u>	<u>Hillsboro</u>	<u>Cornelius</u>	Forest Grove*	<u>Portland</u>	<u>Tigard</u>	<u>Tualatin*</u>	<u>Troutdale</u>
20-gallon Cart	\$ 27.18	\$ 27.22	\$ 32.00	\$ 29.20	\$ 26.70	\$ 33.68	\$ 26.44	\$ 27.82	\$ 23.60	\$ 33.95	\$ 33.25	\$ 30.36	\$ 28.19
32/35-gallon Cart	\$ 29.42	\$ 29.39	\$ 37.10	\$ 34.30	\$ 30.80	\$ 38.98	\$ 30.63	\$ 31.43	\$ 26.70	\$ 39.00	\$ 36.87	\$ 35.29	\$ 33.87
60/64/65 gallon Can/Cart	\$ 41.80	\$ 43.08	\$ 48.55	\$ 47.80	\$ 46.19	\$ 51.21	\$ 42.55	\$ 40.65	\$ 41.45	\$ 43.55	\$ 42.67	\$ 46.40	\$ 40.05
90/95/96 gallon Can/Cart	\$ 49.05	\$ 50.83	\$ 57.60	\$ 55.65	\$ 54.08	\$ 57.82	\$ 54.32	\$ 51.57	\$ 58.35	\$ 49.90	\$ 47.94		\$ 48.69
Yard Debris: Cart Size	60-gallon	NA	60-gallon	NA	60-gallon	60-gallon	60-gallon	60-gallon	60-gallon	60-gallon	60-gallon	65-gallon	60-gallon
Yard Debris: Frequency	EOW	NA	Weekly	NA	Weekly	Weekly	EOW	EOW	Weekly	Weekly	EOW	Weekly	Weekly
Recycling: Container	Cart	Cart	Cart	Cart	Cart	Cart	Cart	Cart	Cart	Cart	Cart	Cart	Cart
Recycling: Size	96 gallon X (2)	96 gallon X (2)	60 gallon	60 gallon	60 gallon	60 gallon	90 gallon	60-gallon	60 gallon	60 gallon	90 gallon	65 gallon	60 - gallon
Recycling: Frequency	EOW	EOW	Weekly	Weekly	Weekly	Weekly	EOW	EOW	Weekly	Weekly	EOW	Weekly	Weekly
Recycling: Glass	EOW	EOW	Weekly	Weekly	Weekly	Weekly	EOW	EOW	Weekly	Weekly	Monthly	Weekly	Weekly
Garbage: Frequency	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	EOW	Weekly	Weekly	Weekly

<sup>\*</sup> Washington County & Tualatin rates reflected with a \$2.00 recycling surcharge added in

<sup>\*\*</sup> Published rates as of April 2024



# Rate review findings

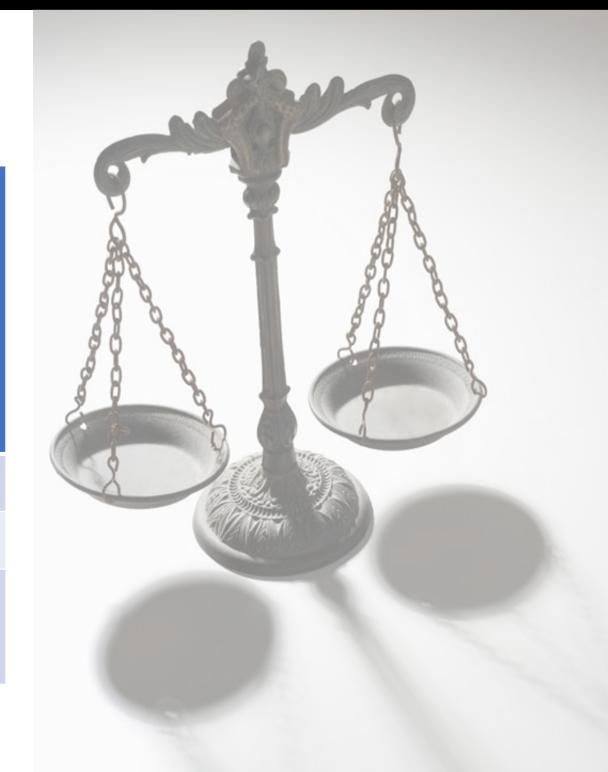
2023 Summary				
System Revenue	\$42,944,749			
Income (Profit)	\$2,257,282			
Return on Revenue (ROR)	5.26%			

Line of Service	(ROR)
Residential (can/cart)	5.65%
Commercial (container)	1.69%
Drop Box/Compactor	8.13%
Total Return on Revenue (ROR)	5.26%



## Balancing the system ROR

Line of service	Revenue needed for 10% ROR	Rate change needed for 10% ROR	Cost to average customer
Residential	\$ 1,392,000	4.8%	\$ 1.33/month, 32 gal
Commercial	\$ 744,000	9.2%	\$ 25.02/month, 4 yds
Drop Box	\$ 127,000	2.1%	\$ 3.79/haul, 10 yd box
/Compactor			





#### Rate setting key considerations

- Variables to determining whether a rate change should be considered
  - Concentration of customer in the area served
  - System impacts (foreseen and not)
  - Methods of collection and transportation
  - Disposal costs
  - Local wage scales
  - Services of management
  - Investment in facilities and equipment
  - Reasonable return on revenue for the haulers
  - Programmatic changes



- Reduced Rate Program implemented on January 1, 2023
  - Income based eligibility (185% of federal poverty level)
  - Provides a 75% reduction on the monthly bill

#### **Reduced Rate Program - Year One Results**

667 Households received assistance

Participants in 5 of the 8 certificate areas

49% of households elected service at the 32-gallon can/cart rate

Steady program growth month of over month

45% of approvals are a result of the direct partnership with Community Action



# Rate Transparency

- Metro Regional Waste Plan Goal 14: Adopt rates for all services that are reasonable, responsive to user economic needs, regional consistent and well understood
- Staff recommend a new rate structure for bulky item collection effective August 1, 2024
  - Priced per item
  - Rate set by size and weight
  - Two step fee structure, Pick Up Fee and Cost Per Item
  - Available to urban and rural residential and commercial customers
  - New rates accompanied by additional online resources



## Bulky Item Collection Rates

\$39.00 \$27.00 \$15.00 \$11.00 \$26.00 \$16.00						
\$27.00 \$15.00 \$11.00 \$26.00						
\$15.00 \$11.00 \$26.00						
\$11.00 \$26.00						
\$26.00						
\$16.00						
•						
\$10.00						
\$23.00 first tire, each additional is \$15.00						
*Table includes example items for each waste category type.  Pick Up Fee* applies to each service request						
\$32.00						
Pick Up Fee is applied as a flat rate regardless of the number of items for disposal.						
Pick Up Fee is billed regardless of whether the item(s) are onsite at time of agreed upon pick up. Standard Call Back rates apply if the customer does not set out as directed.						
\$95.00 per hour						

# Staff recommendations

Increase in rates for residential, commercial, and drop box & compactor services

Line of service	% change to return to 10% target ROR	Impact on average collection rate
Residential (can/cart)	4.8%	\$ 1.33/month, 32 gal
Commercial (containerized)	9.2%	\$ 25.02/month, 4 yds
Drop box & compactor	2.1%	\$ 3.79/haul, 10 yd box

Implementation of bulky item collection rates

#### Questions?

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