



Department of
Housing Services

HUD CoC Ranking & Selection Meeting

**Homeless Solutions Advisory Council
Equitable Procurement Subcommittee**

| October 3, 2024



Agenda

1. Introductions
2. HUD CoC ranking and selection process overview
3. Review renewal project ratings
4. Discuss potential renewal funding reallocation
5. Review new project ratings
6. Determine project ranking and tiers
7. Subcommittee vote:
 - Approve the project priority listing and authorize the Collaborative Applicant to notify applicants of the ranking and selection results
 - Approve the Collaborative Applicant's submission of the FY24 consolidated application, project applications and project priority listing to HUD



Continuum of Care Program Competition

- Federal grant competition administered by US Department of Housing and Urban Development (HUD)
- Washington County Department of Housing Services is the Collaborative Applicant for the local Continuum of Care
- Washington County is eligible to apply for about \$5.5 million
 - All current grants are eligible to apply for renewal funding (9 projects)
 - CoC Bonus: up to \$598,059 for potential new projects (3 applications received)
 - DV Bonus: up to \$421,420 for DV bonus projects (no applications received)
- Decisions about which projects to submit to HUD for funding are guided by an Application and Award Policy approved by the Solutions Council

→ Annual Competition Process

1. Local funding priorities identified
2. Rating criteria updated
3. Request for proposals for local competition
4. Rating of renewal projects by staff
5. Rating of new project applications by EPS
- 6. Ranking and selection of all project applications**
7. Submission of project applications to HUD



Funding Tiers

The reason why we are required to rate and rank projects is because HUD allocates CoC funding in tiers:

Tier 1:

- 90% of amount needed to fully fund all renewal projects
- Projects in Tier 1 are very likely to be funded

Tier 2:

- Remaining funding the CoC is eligible to apply for
- Whether projects in Tier 2 are funded depends on the CoC Consolidated Application score and their rank



Current CoC-Funded Projects

- Clover Court, New Narrative
- Hillsboro Graduated Independent Living Program, New Narrative
- Reentry Housing, New Narrative
- Sojourner's House, Domestic Violence Resource Center
- Transitional Living Program, Boys and Girls Aid
- CoC Rapid Re-Housing for Families, Community Action
- Enhanced Support for Permanent Housing, Just Compassion
- Shelter Plus Care, Washington County
- Homeless Management Information System, Washington County



Renewal Project Rating Tool

Project Design		Scoring
A.	Project participates in the CoC HMIS (or a comparable database for domestic violence or VAWA providers such as Qsniium) and Coordinated Entry system and demonstrates compliance with CoC Coordinated Entry Policies and Procedures and HUD Coordinated Entry Notice.	Yes: 3 points No: 0 points
B.	Project implements use of Housing First principles, including no preconditions or barriers to entry except as required by funding sources, and provision of necessary supports to maintain housing and prevent a return to homelessness.	Up to 3 points
C.	Project prioritizes services for underserved and marginalized populations (including Black, Indigenous, Latino/a/e, Asians, Pacific Islanders, immigrants and refugees, people with disabilities, and LGBTQ+) through implementation of low-barrier, culturally responsive and accessible services.	Up to 3 points
D.	Project aligns with the CoC's Consolidated Plan and reflects the specific priorities for CoC funding identified in the HUD NOFO and the CoC RFP for this year's local funding competition.	Up to 10 points
Racial Equity		Scoring
E.	Project provides housing and services to populations of color at a rate that reflects a commitment to racial equity.	25%+: 3 points 15-24%: 1 point 0-14%: 0 points
F.	Applicant and Subrecipient (if any) has reviewed program participant outcomes with an equity lens, including the disaggregation of data by race and ethnicity.	Yes: 2 pts No: 0 pts
G.	Applicant and Subrecipient (if any) has identified programmatic changes needed to make participant outcomes more equitable and developed a plan to make those changes.	Yes: 2 pts No: 0 pts
Financial Review		Scoring
H.	Applicant and Subrecipient (if any) has active SAM registration with current information, valid Unique Entity ID number and no Debarments and/or Suspensions.	Yes: 2 points No: 0 points
I.	Applicant and Subrecipient (if any) effectively utilizes CoC funding as demonstrated by satisfactory drawdown, timely reimbursement of subrecipients (if any), timely resolution of financial monitoring findings, and timely submission of required financial reporting.	Yes: 2 points No: 0 points
J.	Acceptable audit/financial review of Applicant and Subrecipient (if any). Audit/financial review does not contain findings or other indications of financial or accounting problems.	Yes: 2 points No: 0 points
K.	Applicant and Subrecipient (if any) has 25% match commitments that satisfy CoC Program Rule requirements for source and amount.	Yes: 2 points No: 0 points
L.	Reasonable project cost per participant exit to permanent housing or retain PSH/RRH as compared with CoC average for project type.	≤average: 2 pts >average: 0 pts
Performance Outcomes		Scoring
M.	Reduce Length of Time Homeless from Program Start to Housing Move-In <ul style="list-style-type: none"> • TH-Youth 18-24 years: On average participants stay in project <552 days • TH-Adults 25+ years: On average participants stay in project <365 days • RRH: On average participants spend 60 days or less from Project Start to Housing Move-In date • PSH: On average participants spend 90 days or less from Project Start to Housing Move-In date 	Yes: 4 points No: 0 points
N.	Reduce Returns to Homelessness <ul style="list-style-type: none"> • TH, RRH, PSH: <3% of participants return to homelessness within 24 months of exit to PH 	Yes: 4 points No: 0 points
O.	Increased Earned Income from Start to Annual Assessment or Exit <ul style="list-style-type: none"> • TH, RRH: Minimum 25% of adult participants with new or increased earned income • PSH: Minimum 20% of participants with new or increased earned income 	Yes: 4 points No: 0 points
P.	Increased Non-Employment Income from Start to Annual Assessment or Exit <ul style="list-style-type: none"> • TH, RRH: Minimum 25% of adult participants with new or increased non-employment income • PSH: Minimum 50% of adult participants with new or increased non-employment income 	Yes: 4 points No: 0 points

Q.	Increase Exits to Permanent Housing <ul style="list-style-type: none"> • TH: Minimum 80% people exit program to permanent housing • RRH: Minimum 90% people exit program to permanent housing • PSH: Minimum 90% people exit to other permanent housing 	Yes: 4 points No: 0 points
R.	Project Focuses on People with Zero Income <ul style="list-style-type: none"> • Minimum 50% adult participants with zero cash income at entry 	Yes: 1 point No: 0 points
S.	Project Focuses on People with Disabilities <ul style="list-style-type: none"> • Minimum 50% all participants with one or more disability type 	Yes: 1 point No: 0 points
T.	Project Focuses on People Entering from Unsheltered Homelessness <ul style="list-style-type: none"> • Minimum 50% adult participants enter from place not meant for human habitation 	Yes: 1 point No: 0 points
U.	Project Focuses on Chronically Homeless People <ul style="list-style-type: none"> • Minimum 50% of all participants are chronically homeless 	Yes: 1 point No: 0 points
V.	Project Focuses on Survivors of Domestic Violence <ul style="list-style-type: none"> • Minimum 50% adult participants are survivors of domestic violence 	Yes: 1 point No: 0 points
W.	Bed Utilization: Minimum 90% <ul style="list-style-type: none"> • Household utilization on PIT counts in January, April, July, October 	0.25 point for each PIT ≥ 90%
X.	HMIS (or comp site) Data Quality: Timeliness <ul style="list-style-type: none"> • 90% of data entered within 0 to 6 days of project start date 	Yes: 1 point No: 0 points
Y.	De-obligation of HUD Funds <ul style="list-style-type: none"> • In the most recently completed grant term 10% or more of the total HUD funds were recaptured by HUD at grant term 	Yes: minus 1 pt No: 0 points
Z.	Annual CoC Monitoring Score <ul style="list-style-type: none"> • Findings not resolved within 30-days of monitoring results notification 	Yes: minus 1 pt No: 0 points



Ranking Guidelines

Renewal projects

- Renewals are ranked based on their ratings
- HMIS is not scored so is put in position #1
- 1st year renewals with no performance data are not scored so are automatically placed after the other renewals

New projects

- New project applications are ranked separately based on their ratings
- Ratings are not based on performance, so are not comparable to the renewal project ratings



Renewal Project Rankings

Renewal Project	Score	Ranking
Homeless Management Information System	n/a	1
Hillsboro Graduated Independent Living	53.00	2
CoC Rapid Re-housing for Families	49.75	3
Clover Court	48.25	4
Shelter Plus Care Renewal	48.00	5
Sojourner's House Combined	46.00	6
Reentry Housing	45.00	7
Transitional Living Program	44.50	8
Enhanced Support for Permanent Housing	n/a	9



Reallocation Policy

- Reallocation may be used to shift funds from low-performing and less needed renewal projects to create one or more new projects.
- The decision to reallocate is based on the determination of whether the lowest scoring projects are still needed based on an assessment of performance, system priorities, and current needs and gaps.
- Funds may be reallocated to new projects whenever reallocations would reduce homelessness or address an underserved homeless population.
- Decisions to reallocate should take into account the risk of displacing current program participants.
- One option to minimize displacement and support participant transitions is to make reallocation decisions to be implemented in future NOFO cycles.



Lowest Ranked Projects

Reentry Housing (New Narrative)

- 21 units of rapid rehousing for justice-involved homeless adults
- Supports participants transitioning from the criminal justice system back into the community
- The only project of its kind in the continuum

Transitional Living Program (Boys and Girls Aid)

- 10 beds of transitional housing for runaway and homeless youth ages 12-21
- Supports youth transitioning from BGA's SafePlace Shelter into independent living
- The only project of its kind in the continuum

Enhanced Support for Permanent Housing (Just Compassion)

- 10 units of permanent supportive housing for chronically homeless adults
- New project still ramping up without performance data available
- In the process of being transferred to Washington County with Just Compassion as the subrecipient



3-Year Trends - Rank

Renewal Project	Rank			
	2022	2023	2024	Average
Clover Court	2	4	4	3.33
CoC Rapid Re-housing for Families	5	3	3	3.67
Shelter Plus Care Renewal	4	5	5	4.67
Transitional Living Program	6	2	8	5.33
Hillsboro Graduated Independent Living	7	7	2	5.33
Sojourner's House Combined	3	8	6	5.67
Reentry Housing	8	6	7	7.00



3-Year Trends - Score

Renewal Project	% Score			
	2022	2023	2024	Average
Clover Court	83%	76%	77%	79%
Transitional Living Program	75%	89%	71%	78%
CoC Rapid Re-housing for Families	77%	76%	79%	77%
Shelter Plus Care Renewal	77%	74%	76%	76%
Hillsboro Graduated Independent Living	66%	65%	84%	72%
Sojourner's House Combined	79%	61%	73%	71%
Reentry Housing	64%	71%	71%	69%
<i>Score Range</i>	64-84%	61-89%	71-84%	69-79%

→ Reallocation Decision

Should any of the lowest scoring projects be reallocated?

- Reallocation may be used to shift funds from low-performing and less needed renewal projects to create one or more new projects.
- The decision to reallocate is based on the determination of whether the lowest scoring projects are still needed based on an assessment of performance, system priorities, and current needs and gaps.
- Decisions to reallocate should take into account the risk of displacing current program participants.



New Project Ratings

	PROJECT DESIGN									FINANCIAL CAPACITY						PERFORMANCE OUTCOMES								SCORE	REQUEST
	HMIS, Coordinated Entry, CoC Policy Compliance	Housing First Principles	Prioritizes Underserved & Marginalized Pops.	Experience Providing Similar Services	Aligns with Eligible Program Types	Alignment With Funding Priorities	Maximizes Available Bonus Point	Commitment to Participate in CoC	Rapid Implementation	Active SAM Registration/No Debarments	Financial and Management Capacity	Financial Audit	25% Match	Capacity to Leverage Additional Resources	Reasonable Project Cost	Severity of Needs	Housing Emphasis	Reduce Length of Time Homeless	Reduce Returns to Homelessness	Increase Income	Increase Disability Income Benefits	Increase Connections to Mainstream Resources	Serve Priority Populations		
New Project Applications	3 pts	3 pts	3 pts	3 pts	1 pt	10 pts	3 pts	1 pt	1 pt	2 pts	2 pts	2 pts	2 pts	1 pts	2 pts	2 pts	2 pts	4 pts	4 pts	3 pts	3 pts	3 pts	3 pts	63.00	
Just Compassion Rapid Rehousing	3.00	3.00	2.20	2.80	1.00	5.80	3.00	1.00	1.00	2.00	1.40	0.00	2.00	0.40	2.00	1.80	0.00	2.80	2.60	1.80	3.00	2.60	2.60	47.80	\$558,800
Urban League Permanent Supportive Housing	3.00	2.40	3.00	2.60	1.00	3.60	3.00	1.00	1.00	2.00	2.00	2.00	2.00	0.80	0.00	1.60	0.00	2.40	2.80	2.50	3.00	2.40	2.20	46.30	\$598,059
Intensive Services Housing Program	3.00	3.00	1.40	2.20	1.00	8.00	3.00	1.00	1.00	2.00	2.00	2.00	2.00	1.00	2.00	1.40	2.00	3.00	2.20	2.20	0.00	2.60	2.60	50.60	\$398,310

→ New Project Rankings

New Project	Score	Ranking
Intensive Services Housing Program	50.60	1
Just Compassion Rapid Rehousing	47.80	2
Urban League Permanent Supportive Housing	46.30	3



Considerations for Project Ranking and Tiers

Application and Award policy:

New project applications are typically placed after the renewal applications in rank order. However, the Subcommittee has the option of placing one or more new project applications higher in the rankings for strategic reasons as long as the rank order of the new project applications is maintained.

Considerations for new projects:

- Intensive Services Housing Program's proposed budget (\$398,310) is \$199,749 less than the available CoC Bonus funds (\$598,059)
- Just Compassion is willing to reduce the scale of their project to submit a proposal with a budget of \$199,749, serving 10 people rather than 15



Option A

	Score	Rank	Requested funding	Tier 1: \$4,485,444	Tier 2: \$1,096,442
Renewal Applications					
Homeless Management Information System		1	\$39,742	\$39,742	
Hillsboro Graduated Independent Living	53.00	2	\$100,081	\$100,081	
CoC Rapid Re-housing for Families	49.75	3	\$615,356	\$615,356	
Clover Court	48.25	4	\$28,460	\$28,460	
Shelter Plus Care Renewal	48.00	5	\$2,927,007	\$2,927,007	
Sojourner's House Combined	46.00	6	\$503,634	\$503,634	
Reentry Housing	45.00	7	\$411,306	\$271,164	\$140,142
Transitional Living Program	44.50	8	\$121,741		\$121,741
Enhanced Support for Permanent Housing		9	\$236,500		\$236,500
New Applications					
Intensive Services Housing Program	50.60	1	\$398,310		\$398,310
Just Compassion Rapid Rehousing	47.80	2	\$558,800		\$199,749
Urban League PSH	46.30	3	\$598,059		



Option B

	Score	Rank	Requested funding	Tier 1: \$4,485,444	Tier 2: \$1,096,442
Homeless Management Information System		1	\$39,742	\$39,742	
Hillsboro Graduated Independent Living	53.00	2	\$100,081	\$100,081	
CoC Rapid Re-housing for Families	49.75	3	\$615,356	\$615,356	
Clover Court	48.25	4	\$28,460	\$28,460	
Shelter Plus Care Renewal	48.00	5	\$2,927,007	\$2,927,007	
New Applications			\$598,059	\$598,059	
Sojourner's House Combined	46.00	6	\$503,634	\$176,739	\$326,895
Reentry Housing	45.00	7	\$411,306		\$411,306
Transitional Living Program	44.50	8	\$121,741		\$121,741
Enhanced Support for Permanent Housing		9	\$236,500		\$236,500

→ Project Priority Listing

	Score	Rank	Requested funding	Tier 1: \$4,485,444	Tier 2: \$1,096,442
Renewal Applications					
Homeless Management Information System		1	\$39,742	\$39,742	
Hillsboro Graduated Independent Living	53.00	2	\$100,081	\$100,081	
CoC Rapid Re-housing for Families	49.75	3	\$615,356	\$615,356	
Clover Court	48.25	4	\$28,460	\$28,460	
Shelter Plus Care Renewal	48.00	5	\$2,927,007	\$2,927,007	
Sojourner's House Combined	46.00	6	\$503,634	\$503,634	
Reentry Housing	45.00	7	\$411,306	\$271,164	\$140,142
Transitional Living Program	44.50	8	\$121,741		\$121,741
Enhanced Support for Permanent Housing		9	\$236,500		\$236,500
New Applications					
Intensive Services Housing Program	50.60	1	\$398,310		\$398,310
Just Compassion Rapid Rehousing	47.80	2	\$199,749		\$199,749



Approval of Project Priority Listing

Does the Equitable Procurement Subcommittee vote to:

Approve the Project Priority Listing, and authorize the Collaborative Applicant to notify applicants of the rating, ranking and selection results?



Approval of Application Submission

Does the Equitable Procurement Subcommittee vote to:

Approve submission of the FY24 CoC Consolidated Application, Project Applications and Project Priority Listing to HUD following the public comment period?